# Messaging the Affordable Care Act to Al/AN

Tribal Health Reform Resource Center

A project of the National Indian Health Board

### Topics to Cover

- ACA topics in Indian Country
- Affordable Care Act and American Indians/Alaska Natives in the Media
- Messaging
- Telling Your Story
- Social Media
- Questions





# **ACA Topics in Indian Country**

- Health Insurance Marketplace enrollment
- Medicaid Expansion and eligibility/enrollment
- Exemption waivers and taxes
- Indian Health Service funding
- Purchased/Referred Care (formerly Contract Health Service)
- Tribal Sponsorship



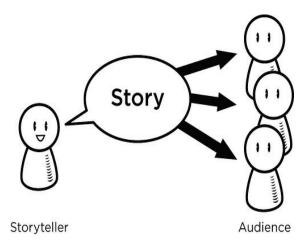
### ACA Al/AN in the Media

- What you should you be **promoting** on the Affordable Care Act (ACA) and American Indians/Alaska Natives (AI/AN) in the media?
  - It's affordable or free
  - ACA accepts pre-existing conditions
  - You can still use Indian Health Service and other services
  - Can use insurance for specialty service
  - Insurance can bring third-party revenue back to Indian health clinic
  - ACA helping low-income individuals and families get health insurance coverage for the first time
  - AI/AN have special monthly enrollment status

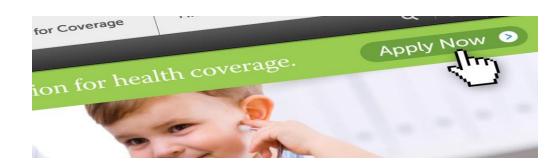


# Messaging

- Who is my audience?
  - General public
  - Tribal community members
  - Single mothers
  - Childless adults
  - Youth or elders
  - Newly insured







### Messaging

- Identify the core message
  - Community or individual education on the ACA and AI/AN special provisions
    - Zero or limited cost-sharing plans
    - Monthly enrollment
    - Eligibility for tax credit
  - Increase Marketplace enrollment
    - Special provisions
    - Security or peace of mind
  - Increase Medicaid/Children's Health Insurance Program (CHIP) eligibility and enrollment
  - Apply for an exemption
  - Coverage to care/using your insurance for the first time



### Messaging

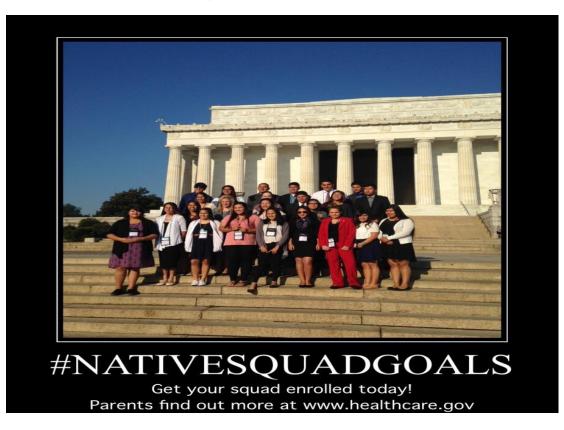
- Identify the spokesperson
  - Tribal Leaders or Council Members
  - Health Director
  - National, regional or area organization representative
  - Community leader or member
  - Youth for youth-focused messages
  - Elders for elder and community-focused messages





# Ways to Tell Your Story

- Newsletter
- Website
- Media release
- Op-Ed
- Interviews
- Fact sheet
- Testimonials
- Video messages
- Social Media



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### **Social Media Outlets**

- Facebook
- Twitter
- LinkedIn
- Pinterest
- Google+
- Tumblr
- YouTube

- Flickr
- Instagram
- Vine
- SnapChat
- Reddit
- Swarm
- Pheed

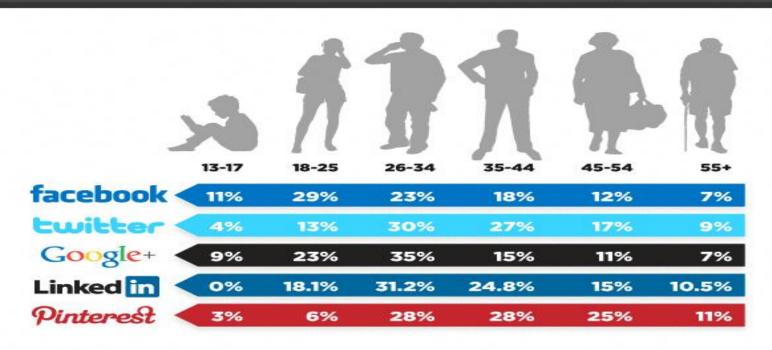






# What Outlet Does your Target Market Use?

#### Age Demographics of Social Networking Users



Source: Which Social Network Has The Highest User Activity? [infographic]. (2012, June 6). Retrieved December 9, 2015, from http://www.mindjumpers.com/bloq/2012/06/user-activity-infographic/



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### NIHB's Facebook Admin Panel



- Trusted employees to serve as page's admins who understand our organization's communication protocol
- 2-3 admins preferable; depending on department
  - Communications (news stories, photos, org news and announcements)
  - Congressional/federal relations (news from federal partners and Members of Congress)
  - Public Health
  - Tribal Health Reform

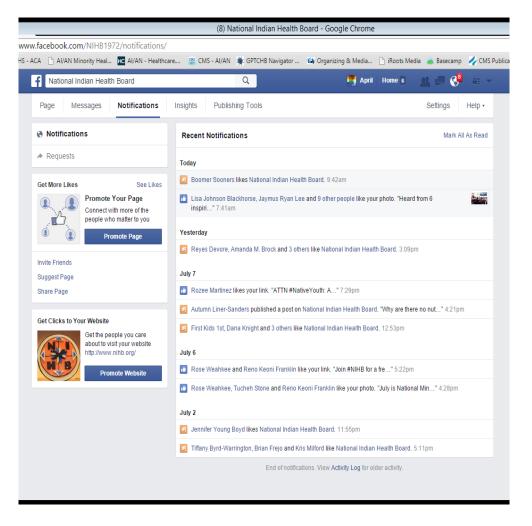
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# What we post on our Facebook page: NIHB

- News stories
  - Google search: "tribal health," "Native American health," "American Indian health," "NIHB"
- Photos
  - Hearings, briefing, conferences/summits, enrollment events
- News from org/clinics/area health boards/federal agencies
  - Announcements for patients, constituents, media releases, event info



### Facebook Friends



- •Monitor what friend's post on your page and your friend's list
  - News stories from their region/town is good
  - Praise for services or programs provide is always nice
  - Unfavorable posts → Delete and encourage person to send a private message or email to director or employee to address the issue
  - Unwanted friend requests



# Distributing News Using Email Marketing

- Constant Contact
- 1 to 5,000 contacts (email addresses)
- Many templates
- Analytics
  - Very helpful
  - Opens, clicks, bounce backs



#### **Additional Resources**

- NIHB uses Constant Contact to distribute to:
  - Area health boards, board of directors, media, national organizations, federal agencies, regional IHS offices,, event attendees, funders, sdpi, mspi, tdlc, etc.
  - Washington report, public health digest, tribal health reform newsletter, media releases, announcements, event-specific newsletters
- NIHB uses LINKEDIN to:
  - Post job openings
  - Connect with other organizations, clinics and Area Health Boards
  - Receive employment opportunities from other organizations, clinics and Area Health Boards



#### **Contact Information**

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